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ABSTRACT

This book shows how the results of needs assessments can be transformed into action plans for an organization and discusses the procedures for facilitating that change. The book also contains a detailed glossary of needs assessment terms. The chapters are: (1) "The Need"; (2) "The Three Phases of Needs Assessment: A Closer Look"; (3) "Data-Related Issues and Survey Methods"; (4) "Obtaining Needs Assessment Data in Other Ways and Putting the Data Puzzle Together"; (5) "Setting Needs-Based Priorities"; (6) "From Needs to Solution Strategies"; (7) "Designing Needs-Based Action Plans"; (8) "Multiple- (Mixed-) Methods Needs Assessment"; and (9) "Closing Thoughts." (Contains 22 figures, 11 tables, 134 references, and an index.) (SLD)

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